



**Karen Boillot**

**Director of Retail Sales  
Validus Services LLC**

Karen Boillot serves as the Director of Retail Sales for Validus Services LLC, based in Des Moines, Iowa. In that capacity, she oversees the sales work within the retail industry. Her efforts are primarily focused on providing auditing and assessment services to retailers, packers, and processors.

Before coming to Validus Services LLC staff, Boillot was the Director of Retail Marketing for the National Pork Board (NPB). She held that position for 7 years, and was NPB's Midwest Retail Marketing Manager for 2 years prior. Karen was also employed as the Director of Product Marketing with the Missouri Pork Producers Association for nine years.

Karen holds a bachelor's degree in animal science from the University of Missouri-Columbia.

Updated October 1, 2007